

For a Child in Need, New Shoes Make All the Difference

Childhood poverty rates in the United States are mind blowing. In fact, more than one in five children in our nation, one of the richest on the planet, lives below the poverty line. Helping children in need can seem complicated and beyond our reach. But at Shoes That Fit, we believe we can make a difference with something as simple as a new pair of shoes. Especially for a child like "Daniel."

"Daniel" came to school every day in torn shoes that were too small for him. He had cut holes where his big toes could spill out and not hurt so much. One of his shoes was held together with rubber bands. He was embarrassed.

"Schools uniforms are meant to give the impression that the kids are all equal, but the kids know," says Sandy Torres, the office manager at Daniel's school. "One of the main ways they can tell whose family is in trouble is by the students' shoes."

Before Daniel was measured for new shoes, he was withdrawn and quiet. Kids like Daniel have very low expectations. They learn not to ask even for their most basic needs to be met because they don't want to be disappointed.

Once he knew that his shoes were coming, he stopped by the office every day to see if they had arrived. On the morning he saw that the Shoes That Fit delivery was there, Daniel couldn't wait.

"He was so excited and relieved," said Sandy. "He ripped off his old shoes and the look on his face was priceless," she said. He opened the box, put on his new shoes and took his time tying his shoe laces with the bunny ear method he had recently learned.

Daniel's school is less than 9 miles from Disneyland in Orange County, one of the wealthiest counties in California, playground to the rich and famous, paradise for surfers and sun lovers. That's not the Orange County he knows.

At Daniel's school, 99% of its 1,120 students are socioeconomically disadvantaged. Life is particularly hard for the students living in the apartments facing the back of the school. Each unit there houses multiple families crammed into tight spaces. Single parents working several low wage jobs have a hard time keeping an eye on their children in the dangerous, gang-ridden neighborhood. Like so many, Daniel's single mother struggles to raise her three boys.

Occasionally we hear from people who think parents need to take responsibility for their own children and just buy the shoes themselves. Did you know that the federal poverty rate for a family of four is just over \$24,000 a year? For families like Daniel's who have to choose between rent, and food, and transportation between two and three jobs and shoes for their children, it's not hard to imagine that food wins.

At Shoes That Fit, we provide new shoes to children in need, like Daniel and his brothers, so they can attend school in comfort and with dignity, better prepared to learn and play. And this is what sets Shoes That Fit apart from similar organizations. Each child is measured to ensure the best fit possible. Then that child receives a

brand new pair of shoes, maybe for the first time in their lives. And these are athletic shoes, so not only are they the proud recipients of new shoes, but now they can participate in recess, gym and afterschool sports.

School staff report that children who receive new shoes through the Shoes That Fit program attend school more often with fewer behavioral problems.

They participate more in physical activities and interact more with their peers. But most of all, school staff like Sandy say, the new shoes boost a child's self-esteem like almost nothing else.

Sandy has seen that a happy child can concentrate on school. They are calmer, more relaxed, not as stressed out. Her school has high expectations for the success of all of their students and the staff there believe that this solid foundation must be built in elementary school. But it's hard to learn when all you feel is shame.

For Daniel, those shoes made all the difference. He was comfortable and he didn't have to worry — he felt normal.

Now he was happy and interacting with the other kids. Because now he was just like them.

Amy Fass *Executive Director*



"SUPPORTING SHOES THAT FIT WAS A SLAM DUNK FOR OUR FOUNDATION."

NBA SUPERSTAR CHRIS PAUL DONATES \$25,000 TO SHOES THAT FIT

Shoes That Fit was featured at the Chris Paul Family Foundation's Celebrity Servers Dinner in December. Clippers Blake Griffin and DeAndre Jordan helped serve those in attendance.

The Foundation later partnered with Shoes That Fit and Rack Room Shoes, headquartered in Charlotte, NC, to provide 150 students at Easton Elementary School in Chris' home town of Winston Salem, NC with brand new athletic shoes for school.

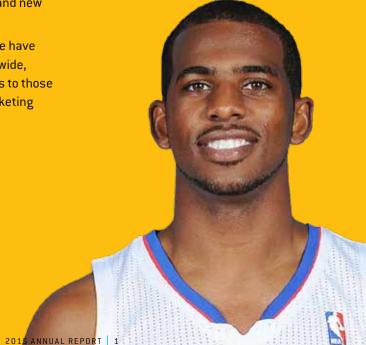
"Through our connection with Shoes That Fit, we have been able to reach families and children nationwide, working together to provide thousands of shoes to those who need it most," said Brenda Christmon, Marketing Manager with Rack Room.



Chris Paul pictured with teammates Blake Griffin and DeAndre Jordan.

"Shoes That Fit and the Foundation are a perfect match because we both care about kids and ensuring they have what they need to be successful," said Chris' mother, Robin, who spearheaded the Easton donation and was on hand for the delivery along with Chris' father, Charles.

"Supporting Shoes That Fit was a slam dunk for our Foundation," said Chris.



OF SCHOOL ADMINISTRATORS AND TEACHERS REPORT AN INCREASE IN THE NUMBER OF STUDENTS WHO NEED SHOES!

Schools report that children in our program show improvement in:

Self-esteem: 84.4%



Behavior: **58.2**%

Attendance: 43.1%



OUR IMPACT



131,905 shoes and other necessities

> 1,000 volunteers



1,993 schools



45 states (Plus Washington D.C. and Puerto Rico)



102,946 children served



1.585.903 SHOES AND OTHER NECESSITIES DISTRIBUTED SINCE 1992

NORDSTROM CARES FOR KIDS

Once again, we're proud to partner with ShoesThatFit purchased will go toward a new pair of shoes for a

NORDSTROM



Nordstrom once again partnered with Shoes That Fit for the company's annual Holiday Giving program. Nordstrom customers were able to purchase \$10 giving cards and know 100% of those funds went towards providing a new pair of shoes to a child in the store's community. Thanks to the support of Nordstrom customers and the athletic shoe brand New Balance, more than 25,000 schoolchildren received new shoes this year.

Shoes

Every Child Deserves Their

I GAVE SHOES

That Fit.org &

"We're proud of our long-standing partnership with Shoes That Fit. Thanks to support from our customers and New Balance, this year we were able to give more shoes than ever before. We believe so strongly in the work Shoes That Fit is doing in the communities we serve, and we're honored to play a part."

- Michele Love, Vice President Director of Stores, Nordstrom Rack

It was truly exciting to have participation from every Nordstrom and Nordstrom Rack store across the United States.

"As a company, we choose to focus our giving on organizations that are caring for kids and empowering youth. Shoes That Fit aligns perfectly with that goal, and we feel good knowing we're partnering with an organization that spends nearly every dollar they receive on children who need it most."

- Terri Baldwin, Nordstrom Charitable Giving Director

Our sincere gratitude to Nordstrom customers and employees for spreading cheer to thousands of children in need. To learn more about Nordstrom's community involvement and to find a store near you, visit www.nordstrom.com.

CLINT ROBINSON MAKES AN IMPACT OFF THE FIELD

For the second year in a row, Washington Nationals first baseman Clint Robinson helped 25 children receive new shoes for school. Clint previously played for the Kansas City Royals and Los Angeles Dodgers. In conjunction with New Balance Baseball, he is committed to helping children in need.



TEAM SHOES THAT FIT!

#TeamShoesThatFit donned their track shoes and ran or walked in the Holiday Half Marathon and 5K held in December at the Los Angeles County Fairplex in Pomona, CA. Our team members raised money and shoes for local children. Special thanks to our corporate sponsors, including: Pomona Valley Hospital Medical Center, Stark & Associates, Claremont Lincoln University, The Claremont Club, Perrera Construction, Foothill Transit, Vulcan Materials, Claremont Craft Ales and Trader Joe's in Claremont. Our dedicated team and incredible sponsors raised more than \$18,000 to help local children receive new shoes over the holidays.



SHOES THAT FIT AND LAPD PARTNER TO PROVIDE HOLIDAY CHEER

On December 17th, Los Angeles Police Department 77th Street Division and Shoes That Fit presented "Operation Shoes from Santa," a holiday shoe drive for underprivileged children in South Los Angeles. LAPD personnel turned the police station into a Winter Wonderland with real snow, live reindeer and the arrival of Santa and Mrs. Claus by helicopter...not to mention brand new athletic shoes for school. Shoes That Fit staff, Police Officers and young police cadets distributed more than 1,000 pairs of new shoes.



THANK YOU TO OUR CORPORATE PARTNERS

NORDSTROM















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VOLUNTEERS

Southern California Edison Volunteer Grows Shoes That Fit Over 14 Years

Pam Arnold is the perfect example of what a unique force Shoes That Fit volunteers and donors are. Pam is the mother of four—two teenagers and two adopted children ages 3 and 4. She has been a die-hard Shoes That Fit volunteer for more

Pam found out about Shoes That Fit while working in Human Resources for Southern California Edison where she was in charge of employee giving. She decided that organizing a chapter was a great way to get her coworkers involved in their community. "That first year we started small and each year the program grew," said Pam. "Eventually we were able to help 200-250 children per campaign. People grew to look forward to it every Fall."

Pam continues to help run the program and raise financial support for Shoes That Fit every year, even though she is no longer in HR. She even brought the program to her church.

"It just makes sense," Pam says of her Shoes That Fit program. "You know that 100% of your shoe contribution goes directly to that child. We know that the school has chosen the children who need help the most. And we always make sure that each child goes away with shoes that

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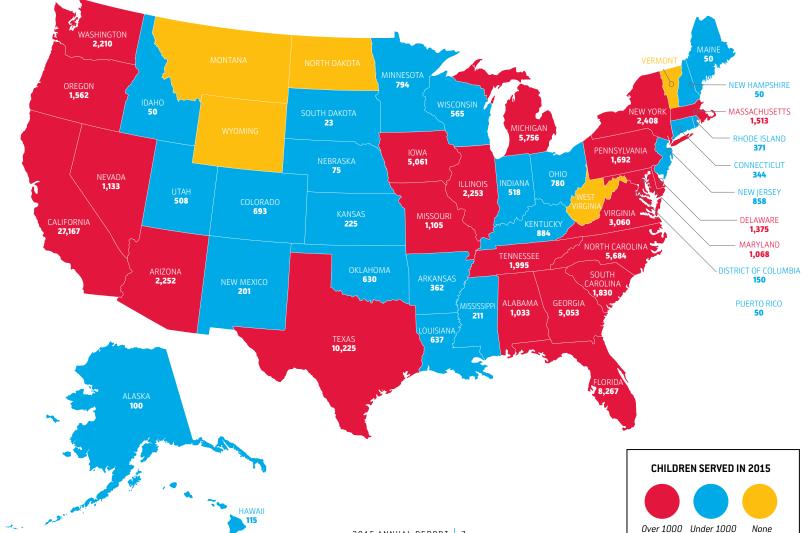
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*Nordstrom helped children at 345 schools in 39 states, Washington DC and Puerto Rico

* Rack Room Shoes helped children at 542 schools in 31 states



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Every child deserves shoes that fit — and smiles as bright as these.









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"I want to say thank you from the bottom of my heart to Shoes That Fit. Because my mommy couldn't buy me a pair of shoes because we were in a fire and lost almost everything. Now with you guys being able to give me a pair, my mom won't be so stressed. Thank you! ANGELISS

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Dear Shoes that fit, "Thank you for the shace" I needed them for my socks! - I'm so happy because I can weare jeans and Bhirts in different colors. Love Brisa

10 | SHOES THAT FIT 2015 ANNUAL REPORT | 11 Judith and David Tanenbaum Sulvia Taulbee Taylor Chapter of Women's American Ort Temple Emanuel of South Hills Linda and Keith Tennis Elizabeth Theisen Walter Tom Janet and Robert Tranguada Valley Beth Shalom Day School Melinda van Hemert Melissa and Kyle Vercautren Verizon Foundation Miriam Villanueva Allie Votava Allie and John Votava Melinda and Steve Wade Ann and Richard Walker Michael Walsh Leslie Ward Teddie and Kent Warner Lynn Sarf and Richard Watkins D West Jason Wilki Sequoia Williams Jennifer Wilson Mary and Michael Wolkowicz Women's Club of San Bernardino Stephanie and Stuart Wood Gabriella Yoguez

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"Thank you so much for donating shoes to me. I feel really good about getting these shoes from you because I only have one pair of shoes and the other pair I have hurts when I walk. Your gift to me will help me play basketball and other games better and do better in school because I won't go into school feeling bad about how dirty my shoes are. Thank you so much! SINCERELY, JOSEPH

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Matthew Arredondo Carol and Stephen Rountree

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Denise Blank

Nancy Oldender

Ina Brown

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Campaign

you very much

them so I can run fast

Love, Monsemath

the shoes I am wearing

THE

MISSION

OF SHOES

is to provide new shoes for children

in need so they can attend school

better prepared to learn and play.

THAT FIT

in comfort and with dignity,

REVENUES AND SUPPORT

Contributions.

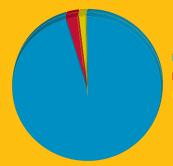
(for the year ended December 31, 2015)

Donated Shoes \$3,559,934 and Clothing..

..\$986,624

Other Income, Unrealized Gains.

Interest, Dividends..... (\$4,309) \$4.542.249 TOTAL



EXPENSES (for the year ended December 31, 2015) . \$4,160,631 Program \$120,176 Fundraising.... Administration.. \$61,320 TOTAL.. . \$4,342,127

END OF YEAR NET ASSETS: \$1.312.728

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