2022-2023 ANNUAL REPORT



Wow! I we these! They make my feet feel happy!"

Kindergarten student, San Antonio, TX

Dear Friends,

In 2023, we celebrate how, together, we make our kids and communities **STRONGER:** physically, mentally, and emotionally.

When kids have shoes that fit, they are empowered to join their peers on sports teams and on the playground. I love this note a teacher in Branson, MO wrote in February: "A 4th grade student was participating in our after school cross country program. We learned he wore a pair of tennis shoes belonging to an adult in his household that would fly off when he ran. We fitted him with his very own new pair of shoes ... He was so excited that he didn't have to worry about his shoes flying off in the upcoming big race. He waited for me to say 'ready, set, go!' He then took off with the biggest smile."

A pair of good quality, properly fitted shoes removes a barrier to kids staying in **school**. If they can't stay in school, they can't develop the mental skills needed to succeed in life. This story from a teacher in Spokane, WA shows how the gift of shoes can help educators create opportunities for kids in need: "A 3rd grade boy had a history of poor attendance and acting out. After measuring the student's feet for a new pair of shoes, his attendance improved. He asked me every day if the shoes had shipped. After the shoes arrived, I put him in charge of distributing the shoes. Giving him a job and a new pair of shoes improved his self-esteem and he started to have more confidence!"

Children thrive when they have **emotional** support and positive relationships at school.

An email from a teacher in Lubbock, TX captures this perfectly: "A mentor relayed to me that his mentee was being made fun of for not having shoes. He was sad for his mother who hadn't rebuilt her salon clientele after the pandemic. I was able to get him his first pair of Nikes. He was so grateful to relieve the pressure from his mom. This particular student has a mentor because of behavioral issues so it has been nice to see a shift in his confidence. He is friendlier and gets along with others; he makes friends and no longer gets into fights."

I am deeply grateful for your continued trust and support: you make these stories, and countless others like them, possible every day of the year in schools in your own backyard and across the country. You inspire me and everyone here at Shoes That Fit with your generosity and confidence. Together, we make a better, brighter, and STRONGER future for kids in need!



All the best,

Amy Fass

CEO and Executive

Director



The impact of your generosity!

The percentage of educators who saw and reported significant improvements in:

89%
Confidence

88% Self-esteem

Social Interaction

58%
Physical Activity

As well as improvements in academic performance, attendance, attitude, and behavior.

You're breaking records again!

We're so thankful that your generosity brought shoes to more children than we've ever helped before.

164,109 Children Helped 1,804
Schools Served

"I won't have to share shoes with my cousin!"

5th grade boy, Las Vegas, NV

Giving as a Family



This year marks the fifth year that the Garvey family has given through Shoes That Fit to those less fortunate. With a philanthropic presence in Southern California since the 1970s, the Garvey family and their homegrown real estate development company are committed to making a positive

impact through their building practices and personal commitments. Kitty, the family's beloved matriarch, fostered the informal family rule that one needs to spend as many hours giving back as they are years old. Daniel and Marie, who were introduced to Shoes That Fit by a friend, are now planting the seeds of generosity in their own children. This year, their daughter, Hailey, became a Shoes That Fit volunteer for the first time.

Our Corporate Partners are key to helping children across the country get *brand-new* shoes.

Here are a few stories of their impact:



MERCEDES-BENZ – (MBUSA) donated
1,270 pairs of new shoes as part of their
Season to Shine holiday giving program in
Atlanta, GA. MBUSA teamed up with brand
ambassador Ludacris and The Ludacris
Foundation to deliver 1,070 shoes at their
partner schools – Michael R. Hollis Innovation
Academy and Leonora P. Miles Elementary.
In addition, MBUSA also delivered 200 pairs
to support the Girls on the Run program,
Atlanta chapter.

GEICO – For the second year in a row, GEICO and their employees helped deliver shoes to 8,000 kids across 16 states and Washington D.C. through their GEICO Cares program. New shoes were distributed during oncampus events at schools and through GEICO partnership events like the National Urban League's Community & Family Day, and a special event with the US Soccer Foundation, encouraging kids to play sports and stay active. Some lucky students were even surprised with a visit from the GEICO Gecko!





CLARK COUNTY

- Clark County
Commissioner's
Office provided
10,000 pairs of Nike
shoes to children in
the Clark County
area of Nevada. Each
county commissioner
held a fun event
in their district at
community centers,

Boys and Girls Clubs, and elementary schools. The incredible team at Zappos also joined the partnership and brought their "Zappos for Good" truck, where kids were able to pick out clothing and school supplies to go along with their brand-new Nikes!

RACK ROOM – Rack Room, and their sister store Off Broadway, continued to help us tackle one of the most visible signs of poverty by raising \$1.9 million to ensure more than 41,000 kids nationwide could step forward in confidence with brand new shoes. As one teacher in Haslet, TX shared, when her students received their shoes, "...the joy that comes to their faces is priceless! This happens multiple times and ranges from kindergarten through 5th grade. Thank you Rack Room...this is so special for our kids who need shoes."

NORDSTROM - In our biggest partnership year with **Nordstrom** yet, more than \$1 million was raised in the fall of 2022 helping us reach more children than ever - over 45.000! Six on-campus shoe distribution events were held at schools in Chicago, Dallas, Los Angeles, New York, Portland, and Seattle. **Nordstrom** volunteers measured students' feet, provided shoelaces and charms, and sent each student home with a brand new pair of Nikes! Special guests from the **WNBA** were also in attendance to hand out shoes and inspire the kids to stay active and follow their passion! In addition to school events, new shoes were shipped directly to more than 350 schools across 40 states and Washington, D.C.





A Walker's Legacy - Giving Shoes!

Steve Giannini, former COO of Agricultural Glass & Aluminum, had a reputation for inspecting job sites with each of his new project managers. Some of the sites were huge city skyscrapers that required walking from top to bottom. When Steve retired, his coworkers decided that giving shoes to kids would be a great way to honor his walking legacy. They got in touch with us to start a shoe drive, "Walk the JobSite," and have recently completed their second year collecting brand new sneakers to help children in California while also raising \$6,300 to support other children in need across the country.



NORDSTROM



















































































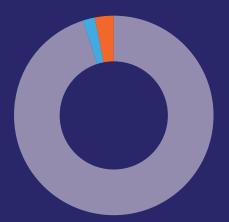








Your generosity makes new shoes a reality!



| Management and GeneralFundraising | 3% 2% | \$467,186 \$291,546 |
|--|----------|------------------------|
| - ranaraising | -/0 | 7271,545 |

| Other Changes/Unrealized Losses | \$88,527 |
|---------------------------------|-------------|
| End-of-Year Net Assets | \$2,231,815 |



REVENUE AND SUPPORT

| | | 144 000 400 |
|-------------------------------|-----|-------------|
| ■ Gifts-in-Kind | 72% | \$8,241,565 |
| Individuals | 10% | \$1,068,816 |
| Foundations | 8% | \$979,557 |
| Businesses | 10% | \$1,083,240 |

A team of dedicated volunteers our Board of Directors

Board Members

Scott Meden

Chair of the Board of Directors Chief Marketing Officer (ret.), Nordstrom Seattle, Washington

Tony Ramos

Vice Chair of the Board of Directors Municipal Management Consultant Henderson, Nevada

Juli Hester

Treasurer of the Board of Directors Vice President & CFO, Pomona Valley Hospital Medical Center Pomona, California

Ron Cohen

Secretary of the Board of Directors Partner, LevatoLaw Irvine, California

G. Terence Balagia, Jr.

Investment Advisor, Asset & Wealth Management, Goldman Sachs & Co. Los Angeles, California

Jeremy Bolds

Senior Director, Marketplace, Nike, Inc. Beaverton, Oregon

Stephanie Crean

Wealth Advisor, Meristem Private Wealth Upland, California

Penelope DeLeon, Ed.D

Superintendent, Newark Unified School District Newark, California

Christa Iacono

VP, Institutional Retirement Senior Product Manager, Capital Group Los Angeles, California

Lvnn Mason

President & CEO, Broadstep Raleigh, North Carolina

Genoveva Meza Talbott

Attorney at Law, Meza Talbott Law Claremont, California

Bob Montgomery

Vice President (ret.), OnMedia Des Moines, Iowa

Tacey Powers

EVP/GMM Shoes & Kids Apparel, Nordstrom Seattle, Washington

Kate Schoff

Executive Director of Sports & Entertainment Marketing, JPMorgan Chase New York City, New York

Cris Stark

Community Advocate Claremont, California

Karen Taylor Herrina

Principal, T & H Consulting, LLC San Dimas, California

Sarah Treasure

Director, M&A Advisory, PwC Los Angeles, California

Andrew Wong

Partner, Reed Smith, LLP Los Angeles, California

Advisory Board Members

Julie Bauer

Chief External Relations Officer at OCC Washington, District of Columbia

Alonzo Bodden

Comedian & Host Los Angeles, California

Filipp Chebotarev

Chief Operating Officer and Managing Partner, Cambridge Companies SPG Las Vegas, Nevada

Polina Chebotareva

Vice President & General Partner, Cambridae Companies SPG Las Vegas, Nevada

Julie Friedman

President, The Friedman Group Los Angeles, California

Leslev Irvine

VP & Director of Athletics, Colorado College Colorado Springs, Colorado

Brian Johnson

TV Host & Founder Los Angeles, California

Michele Love

CEO. Sunrise Brands LLC Columbus, Ohio

Ashley B. Lubetkin

Principal, Bosse Lending New York City, New York

Richard Martinez

Superintendent (ret.), Pomona Unified School District Pomona, California

Ann Morgan

Past Board Chair & Psychologist (ret.) Claremont, California

Nichol T. Whiteman

CEO, Los Angeles Dodgers Foundation Los Angeles, California

The Shoes That Fit team - working for the kids!

Executive Team

Amv Fass

CEO & Executive Director

Nekeda Newell-Hall Chief Strategy Officer

Dan Stump Vice President of Operations

Staff

Nathan Alvarez

Systems Manager

Jarret Bjornsen

Office Administrator

Sarah Costales

Director of Leadership Giving

Ramona Cross

Communications Manager

David Glick

Development Manager

Jazmin Guerra Strategic Partnerships Coordinator

Every child deserves them

Sonia Gutierrez Operations Associate

Janet Lang

Sr. Manager of Strategic Partnerships

Linda Matthews

Associate Director of Administration

Debra Moton

Head of Sports & Entertainment Partnerships

Natalie Ovcharennko

Strategic Partnerships Associate

Kelly Reyna

Strategic Partnerships Assistant

Kylee Paulson Executive Assistant

Michele Weatherholt Manager of Strategic

Partnerships Stephanie Wood





